



## Salon Business - Chapter Quiz

Chapter: Salon Business Name: \_\_\_\_\_ Date: \_\_\_\_\_

**1. Whether you are employed or own a salon, you are running:**

- A) Nothing
- B) A business
- C) Only someone else's business
- D) A hobby

**2. The most powerful habit for a full book is:**

- A) Discounting
- B) Rebooking clients before they leave
- C) Working slower
- D) Ignoring clients

**3. Commission means you earn:**

- A) A flat rent
- B) A percentage of services you perform
- C) Only tips
- D) A salary

**4. Booth rental means you:**

- A) Are an employee
- B) Pay rent and keep what you earn
- C) Work for free
- D) Own the building

**5. Referrals are valuable because they are:**

- A) Expensive
- B) The cheapest, best marketing
- C) Unreliable
- D) Illegal

**6. You should price your services based on:**

- A) Supplies only
- B) Your time and skill, not just supplies
- C) The cheapest salon
- D) Guessing

**7. Keeping income and expense records helps at:**

- A) Lunch
- B) Tax time
- C) Closing
- D) Never

**8. Professional ethics in business means:**

- A) Cutting corners
- B) Honesty, reliability, and respect
- C) Gossip
- D) Undercutting others



**9. An owner carries costs such as:**

- A) None
- B) Rent, supplies, insurance, and marketing
- C) Only scissors
- D) Only a license

**10. State law requires you to:**

- A) Hide your license
- B) Keep your license current and displayed
- C) Skip records
- D) Ignore the board



## **Salon Business - Chapter Quiz - Answer Key**

*Instructor copy.*

- 1. B**
- 2. B**
- 3. B**
- 4. B**
- 5. B**
- 6. B**
- 7. B**
- 8. B**
- 9. B**
- 10. B**