



Skills Check-Off: Client Consultation

Chapter: Communicating for Success

Aligned with the state board practical standard. A complete consultation is required before every service and protects client safety. Passing standard: 70%.

Student: _____ Date: _____ Instructor: _____

Client Consultation

Evaluation criterion	Competent	Needs Practice
Greets the client warmly and professionally		
Uses open-ended questions to learn what the client wants		
Repeats the request back to confirm (active listening)		
Analyzes the hair or skin and checks for contraindications		
Gives an honest, professional recommendation		
Confirms the agreed result before starting the service		
Documents the consultation		

Scoring: Count one point for each criterion marked Competent. Competent: _____ of 7. Passing standard: 70% (5 of 7), matching the state board practical exam.

Result: COMPETENT / RE-TEST Comments: _____